

FRONTIERS IN ONCOLOGIC PROSTATE CARE AND ABLATIVE LOCAL THERAPY

# F@CAL+2024

OCTOBER 17 - 19, 2024

Manchester Grand Hyatt San Diego • San Diego, California











# INVITATION

Dear Industry Colleagues,

On behalf of Dr. Arvin George and Dr. Abhinav Sidana, Course Directors, we invite you to join us at the Frontiers in Oncologic Prostate Care and Ablative Local therapy (FOCAL) Course that will be held October 17–19th at Manchester Grand Hyatt San Diego.

This comprehensive 3-day program offers a forum to share current practice standards and to incorporate new strategies in the management of patients with prostate cancer and benign prostatic hyperplasia in a rapidly evolving field. Along with the didactic presentations encompassing "cutting edge" topics, there will also be Hands-on courses focused on In-office transperineal interventions, Fusion-guided ablation, and BPH management. We are also excited to introduce an Advanced Prostate Cancer Masterclass, which will empower urologists to manage patients with advanced and metastatic prostate cancer.

Partnering with us through exhibit or sponsorship at the 2024 FOCAL + Course will allow you to network with 150-250 urologists and expert faculty in a relaxed setting that allows ample time for networking and discussion. Industry partners and exhibits are an essential part of our meeting's success and our attendees will be eager to learn about your company's products and services that can assist them in improving the care of their prostate cancer patients.

Thank you for your consideration of our request for participation; we look forward to receiving your commitment. If you have any questions, please contact Tyler Gillespie, Tgillespie@veritasamc.com or 847-920-6573.

Kind Regards,

Tyler Gillespie

Account Manager, Industry Relations

Tyler Gillespie









# SPONSORSHIP INFORMATION

### **Exhibit Space Reservations**

Companies wishing to exhibit must submit a completed Exhibit Registration Form with method of payment indicated on the form. Exhibits provide an enhanced experience to participants and provide useful information about developments, products, and services related to their interests and responsibilities. Products or services displayed must further the purpose of the meeting and provide an atmosphere conducive to exchanging information relevant to the clinical content of the conference.

### Why Participate?

- Reach your target audience economically and time effectively
- Engage with community-based and academic urologists
- Network with prominent clinicians and key decision makers
- Enjoy unopposed Exhibit Hall hours
- Take advantage of educational sessions and learn about the current needs of urologists







# PARTNERSHIP OPPORTUNITIES

### DIAMOND | \$30,000 and above

### CUSTOM PACKAGE

Custom combination of sponsorship opportunities will be created for your Diamond recognition.

### Your DIAMOND level sponsorship includes:

- Prime location of exhibit space
- 6-foot draped table with chairs
- 6 exhibitor badges
- 6 tickets to the Welcome Reception
- Recognition signage at the entrance of Exhibit Hall
- Logo recognition on conference website
- Recognition in conference program
- Recognition on mass marketing emails
- Additional Exhibit Space Available (size, display, etc.)

### PLATINUM | \$25,000 | Choose one of the following:

### INDUSTRY SPONSORED PRODUCT THEATER (40-MINUTE LUNCH TALK)

Highlight your product and your commitment to Focal Therapy with a dedicated 40 minutes for your product specialist or guest speaker to present to our attendees.

#### **FOCUS GROUP**

Unparalleled opportunity to gain insight! FOCAL will organize a group of subject matter experts to convene with your team on a topic of your choosing during the annual meetings.

#### TRAINING AND CERTIFICATION PRE-COURSE

Hold an off-site training program in conjunction with the Focal 2023 on the use of your technology, may include online prework, didactic presentations, case observation and simulation.

### Your PLATINUM level sponsorship includes:

- Prime location of exhibit space
- AV and event marketing
- 6-foot draped table with chairs
- 6 exhibitor badges
- 6 tickets to the Welcome Reception
- Recognition signage at the entrance of Exhibit Hall
- Logo recognition on conference website
- Recognition in conference program
- Recognition on mass marketing emails
- Additional Exhibit Space Available (size, display, etc.)









# PARTNERSHIP OPPORTUNITIES

### GOLD | \$15,000 | Choose one of the following:

### WELCOME RECEPTION

One of the most visible ways to support FOCAL and showcase your product. Be the first to Welcome attendees to the meeting; with a 5-minute intro about your company/technology. The reception is held in the Exhibit Hall, showcase your company while the attendees' network with colleagues and visit the exhibits.

#### **FACULTY DINNER**

Sponsor a dinner with the FOCAL Course faculty allowing your organization the opportunity to meet with thought leaders. A short business update or strategic direction presentation may be given. Logistical support provided by the FOCAL Management office.

### INDUSTRY SPONSORED PRODUCT THEATER

Highlight your commitment to Focal Therapy with a 30 minute breakfast talk (only ones in the session) or a 20-minute lunch talk (would be shared with another sponsor for the other 20 minutes) by your product specialist or guest speaker to present to our attendees.

### NEW MODALITY PRESENTATION (TALK ON PROGRAM AGENDA)

Exclusive opportunity for your company to present a 10-minute non-CME update on your New Modality to our attendees.

### Your GOLD level sponsorship includes:

- Prime location of exhibit space
- AV and event marketing
- 6-foot draped table with chairs
- 5 exhibitor badges
- 5 tickets to the Welcome Reception
- Recognition signage at the entrance of Exhibit Hall
- Logo recognition on conference website
- Recognition in conference program
- Recognition on mass marketing emails
- Additional Exhibit Space Available (size, display, etc.)

### **SILVER** | \$12,500

#### WI-FI CODE

Exclusive provider of Wi-Fi for the meeting. Your company name becomes the Wi-Fi password as attendees are continuously logging in to check their emails or pull up their program materials.

### **BRANDED LANYARDS**

Be the exclusive sponsor of the lanyards passed out to all attendees at event. Have your company name and logo on lanyards.

#### **KEY CARDS**

Sponsor the hotel key cards that will be given to attendees when they check-in.

### Your SILVER level sponsorship includes:

- Prime location of exhibit space
- 6-foot draped table with chairs
- 4 exhibitor badges
- 4 tickets to the Welcome Reception
- Recognition signage at the entrance of Exhibit Hall
- Logo recognition on conference website
- Recognition in conference program
- Recognition on mass marketing emails
- Additional Exhibit Space Available (size, display, etc.)











# PARTNERSHIP OPPORTUNITIES

### **BRONZE | \$10,000 |** Choose one of the following:

### Skills Challenge

Provide attendees with a skills challenge specific to your technology, FOCAL staff will work with you to create a challenge that provides a meaningful hands-on interaction with your technology and team. Awards will be presented to the highest performers as an added enhancement to drive traffic towards your booth.

### **COFFEE BREAK**

Help provide attendees with an AM or PM jolt by sponsoring the coffee breaks during the annual meeting.

### Your **BRONZE** level sponsorship includes:

- 6-foot draped table with chairs
- Standing display and/or equipment allowed
   Logo recognition on conference website
- 3 exhibitor badges
- 3 tickets to the Welcome Reception
- Recognition signage at the entrance of Exhibit Hall
- Recognition in conference program

### **BASIC EXHIBITOR PACKAGE | \$5,000**

- 6-foot draped table with chairs
- (No floor standing signage or equipment allowed)
- 2 exhibitor badges

- 2 tickets to the Welcome Reception
- Recognition signage at the entrance of Exhibit Hall
- Logo recognition on conference website
- Recognition in conference program

### HANDS-ON TRAINING

Provide attendees with a Hands-on Training experience with your technology during the Transperineal Biopsy, Focal Therapy and/or BPH Ablation Hands-on Course:

\$10,000 per 1 Technology

\$15,000 for 2

\$20,000 for 3

### **Includes Basic Exhibitor Package**

Participation in Hands-on Training can be included in Diamond, Platinum, Gold Levels

### **ENHANCE YOUR PRESENCE | \$2,500 |** Choose one of the following:

#### Pens

Be the exclsuive sponsor of the Focal Pens. Branded with your company name and logo.

### **Tote Bags**

Be the exclusive sponsor of the Focal Tote Bags. Branded with your company name and logo.

### **Thumb Drives**

Be the exclusive sponsor of the Focal Thumb Drives. Branded with your company name and logo.

### Additional Ad Space in Program

According to ¼ page, ½ page, full page. Please reach out for additional details.

\*minimum exhibit level and above to purchase











Contact Name			
Company Name			
Address			
City		State	Zip
Phone		Fax	
Email			
Signature			
SPONSORSHIP LEVEL			
□ DIAMOND (\$30,000 and above) □ Custom Package		□ BASIC EXHIBITOR PACKAGE (\$5,000)  No floor standing equipment allowed	
<ul> <li>□ PLATINUM (\$25,000) Choose one of the following:</li> <li>□ Industry Sponsored Product Theater (40 min)</li> <li>□ Focus Group</li> <li>□ Training and Certification Pre-Course</li> </ul>		□ HANDS-ON TRAINING Choose one of the following: □ \$10,000 per 1 Technology □ \$15,000 for 2 □ \$20,000 for 3	
<ul> <li>□ GOLD (\$15,000) Choose one of the following:</li> <li>□ Welcome Reception</li> <li>□ Faculty Dinner</li> <li>□ Industry Sponsored Product Theater (30 or 20 mir</li> <li>□ New Modality Presentation</li> </ul>		☐ Sponsored Pens	
□ SILVER (\$12,500) Choose one □ Wi-Fi Code □ Branded □ BRONZE (\$10,000) Choose of □ Skills Challenge □	Lanyards	☐ Tote Bags☐ Custom Thumb D☐ Ad Space in the P☐	
Representative Name (First, Last)	Title	Email Address	Phone
PAYMENT INFORMATION	V		
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